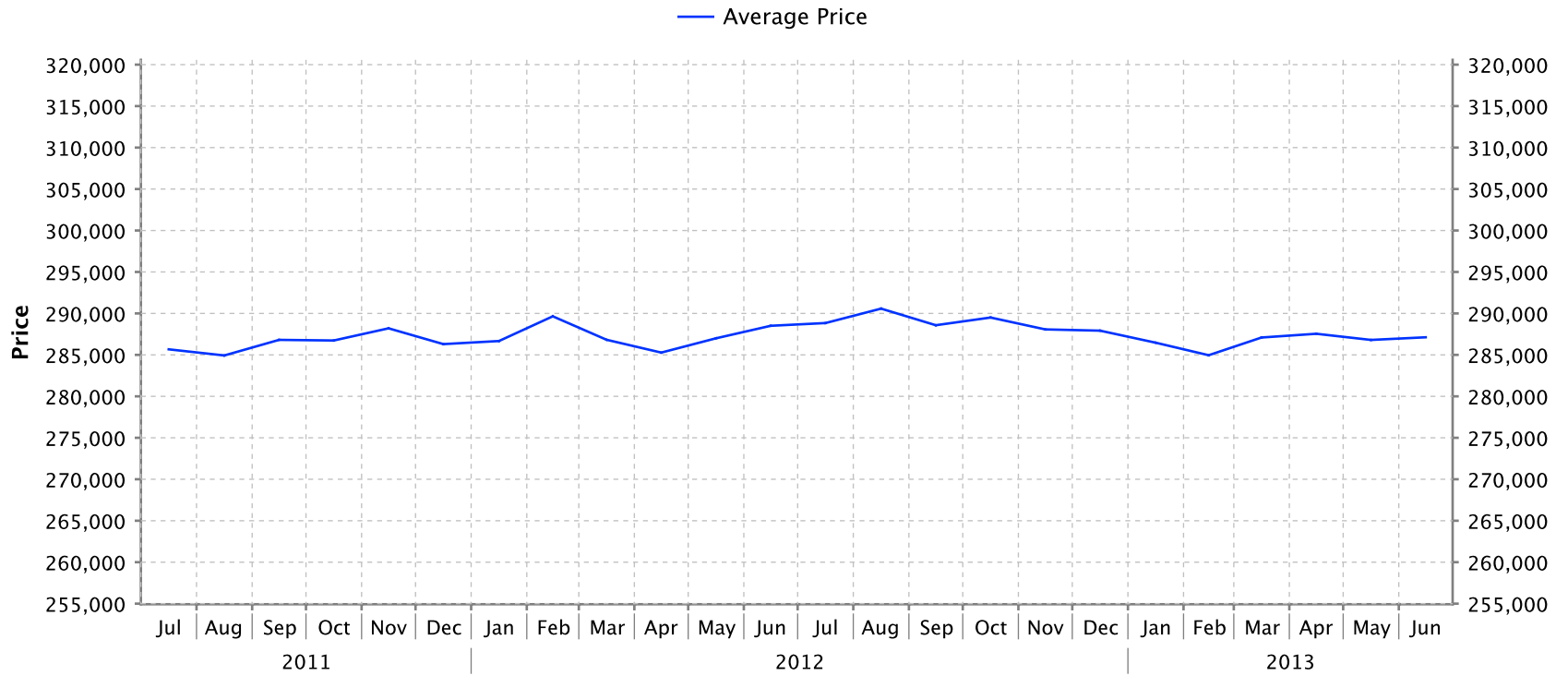


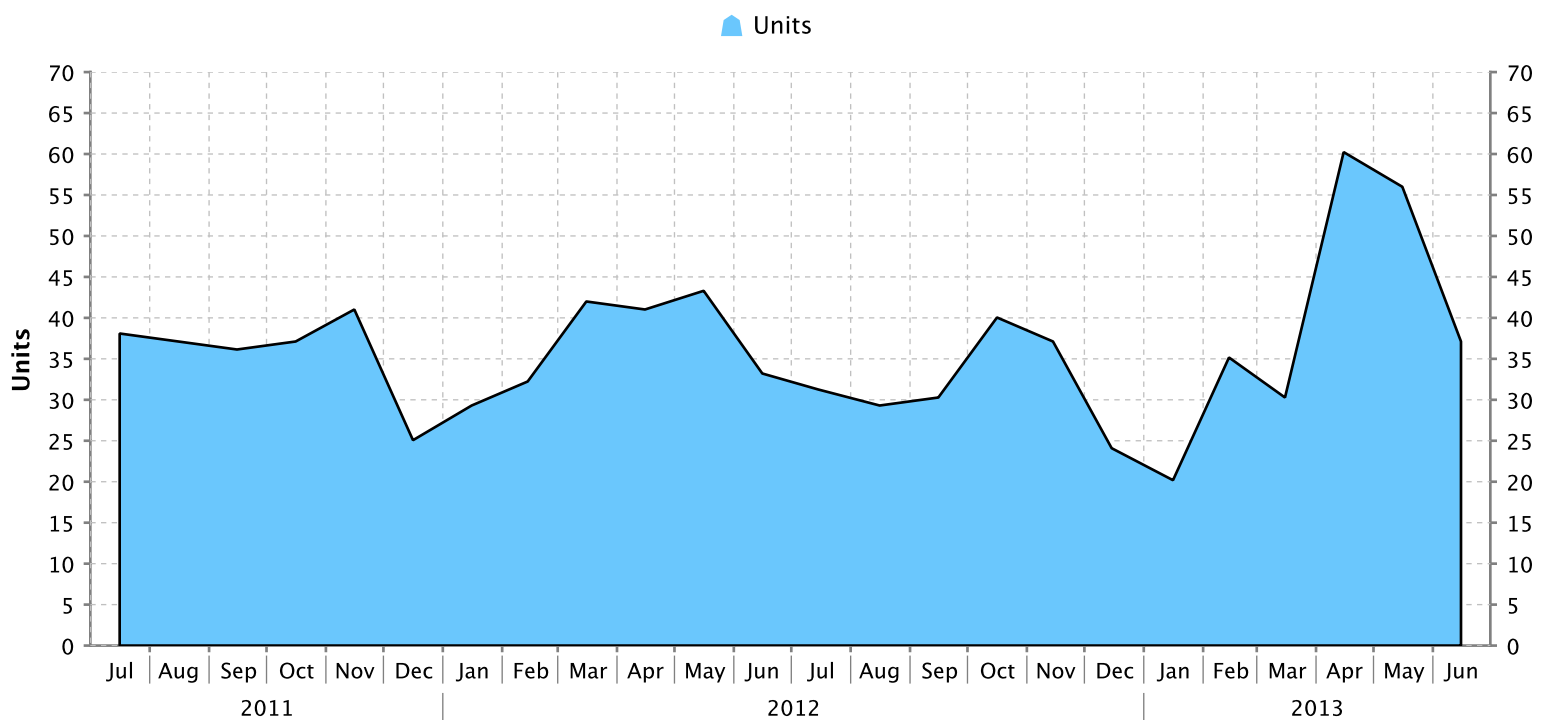
# Campbell River as at June 30, 2013

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	7	5	40%	199	117	70%
Units Reported Sold	8	5	60%	100	51	96%
Sell/List Ratio	114%	100%		50%	44%	
Reported Sales Dollars	\$804,155	\$483,850	66%	\$10,014,956	\$5,513,900	82%
Average Sell Price / Unit	\$100,519	\$96,770	4%	\$100,150	\$108,116	-7%
Median Sell Price	\$100,000			\$97,000		
Sell Price / List Price	99%	87%		97%	97%	
Days to Sell	150	953	-84%	96	453	-79%
Active Listings	84	110				
<b>Single Family</b>						
Units Listed	77	89	-13%	801	872	-8%
Units Reported Sold	37	33	12%	429	434	-1%
Sell/List Ratio	48%	37%		54%	50%	
Reported Sales Dollars	\$11,427,462	\$10,143,750	13%	\$123,175,584	\$125,212,800	-2%
Average Sell Price / Unit	\$308,850	\$307,386	0%	\$287,123	\$288,509	-0%
Median Sell Price	\$278,000			\$278,000		
Sell Price / List Price	96%	93%		96%	94%	
Days to Sell	51	62	-19%	74	87	-14%
Active Listings	255	345				
<b>Condos (Apt)</b>						
Units Listed	8	15	-47%	168	151	11%
Units Reported Sold	7	4	75%	49	49	0%
Sell/List Ratio	88%	27%		29%	32%	
Reported Sales Dollars	\$1,379,500	\$715,900	93%	\$9,032,806	\$7,766,150	16%
Average Sell Price / Unit	\$197,071	\$178,975	10%	\$184,343	\$158,493	16%
Median Sell Price	\$153,500			\$153,500		
Sell Price / List Price	93%	93%		94%	90%	
Days to Sell	113	126	-10%	114	118	-4%
Active Listings	81	90				
<b>Condos (Patio)</b>						
Units Listed	6	1	500%	63	75	-16%
Units Reported Sold	5	4	25%	28	43	-35%
Sell/List Ratio	83%	400%		44%	57%	
Reported Sales Dollars	\$922,314	\$1,030,800	-11%	\$6,111,538	\$9,807,118	-38%
Average Sell Price / Unit	\$184,463	\$257,700	-28%	\$218,269	\$228,073	-4%
Median Sell Price	\$170,000			\$229,900		
Sell Price / List Price	99%	98%		97%	96%	
Days to Sell	88	94	-6%	112	145	-23%
Active Listings	20	38				
<b>Condos (Twnhse)</b>						
Units Listed	5	2	150%	37	43	-14%
Units Reported Sold	3	1	200%	14	18	-22%
Sell/List Ratio	60%	50%		38%	42%	
Reported Sales Dollars	\$302,500	\$118,000	156%	\$1,979,700	\$2,826,651	-30%
Average Sell Price / Unit	\$100,833	\$118,000	-15%	\$141,407	\$157,036	-10%
Median Sell Price	\$105,000			\$127,500		
Sell Price / List Price	90%	94%		91%	91%	
Days to Sell	113	93	21%	103	75	37%
Active Listings	12	22				

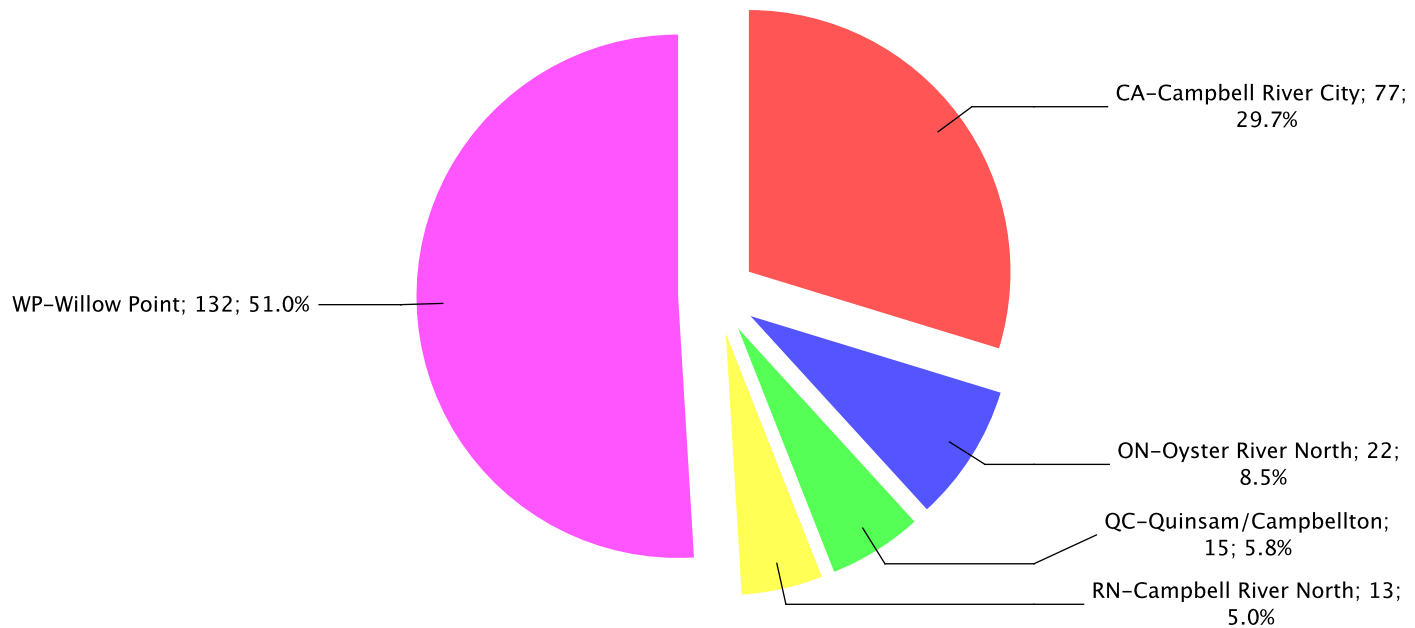
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CA-Campbell River City	7	8	21	17	14	5	3	0	0	0	2	0	0	0	<b>77</b>
ON-Oyster River North	3	2	4	3	4	2	0	2	1	0	0	0	0	1	<b>22</b>
QC-Quinsam/Campbellton	2	2	3	3	2	1	0	0	1	1	0	0	0	0	<b>15</b>
RN-Campbell River North	1	2	2	3	1	2	1	0	0	1	0	0	0	0	<b>13</b>
WP-Willow Point	3	6	30	33	37	11	8	4	0	0	0	0	0	0	<b>132</b>
<b>Zone 1 TOTALS</b>	<b>16</b>	<b>20</b>	<b>60</b>	<b>59</b>	<b>58</b>	<b>21</b>	<b>12</b>	<b>6</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>259</b>

## Campbell River - Single Family Sales by Subarea

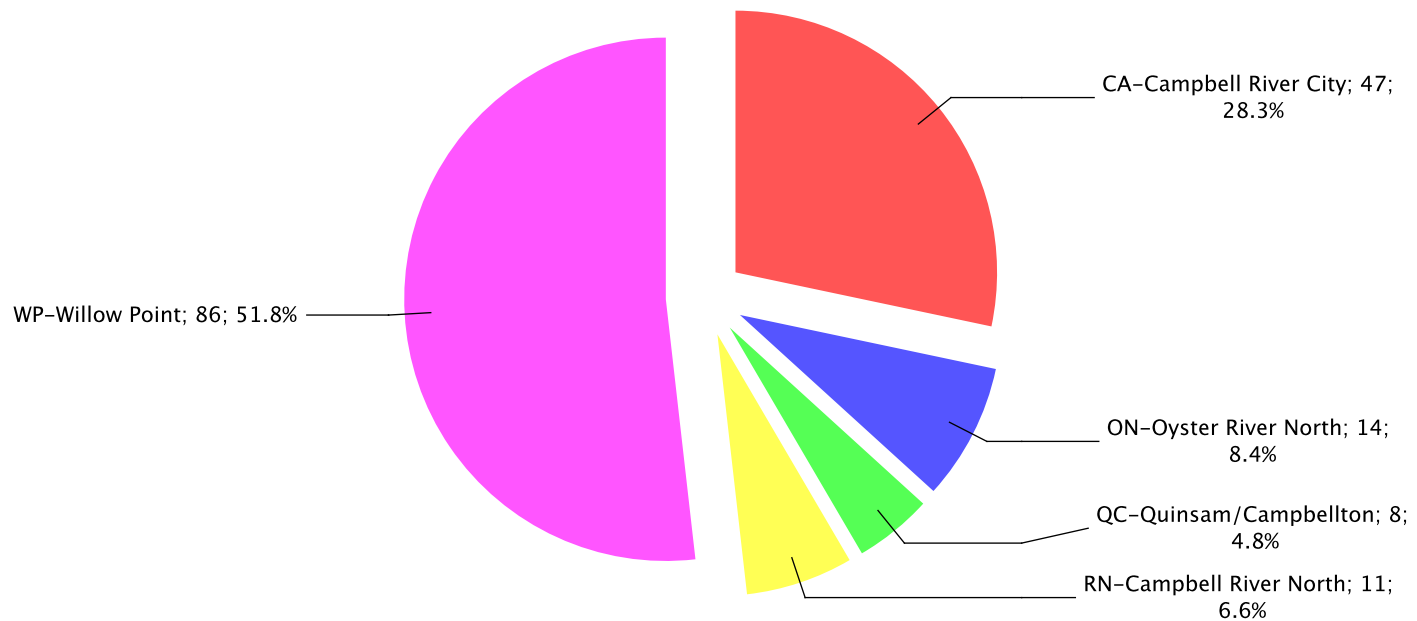


Total Unconditional Sales January 1 to June 30, 2013 = 259

**2nd Quarter 2013**  
**MLS® Single Family Sales Analysis**  
 Unconditional Sales from April 1 to Jun 30, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CA-Campbell River City	4	3	14	8	12	5	1	0	0	0	0	0	0	0	<b>47</b>
ON-Oyster River North	2	2	1	2	3	2	0	1	1	0	0	0	0	0	<b>14</b>
QC-Quinsam/Campbellton	1	0	1	2	2	0	0	0	1	1	0	0	0	0	<b>8</b>
RN-Campbell River North	0	2	2	2	1	2	1	0	0	1	0	0	0	0	<b>11</b>
WP-Willow Point	1	4	18	24	22	7	6	4	0	0	0	0	0	0	<b>86</b>
<b>Zone 1 TOTALS</b>	<b>8</b>	<b>11</b>	<b>36</b>	<b>38</b>	<b>40</b>	<b>16</b>	<b>8</b>	<b>5</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>166</b>

**Campbell River - Single Family Sales by Subarea**



Total Unconditional Sales April 1 to June 30, 2013 = 166