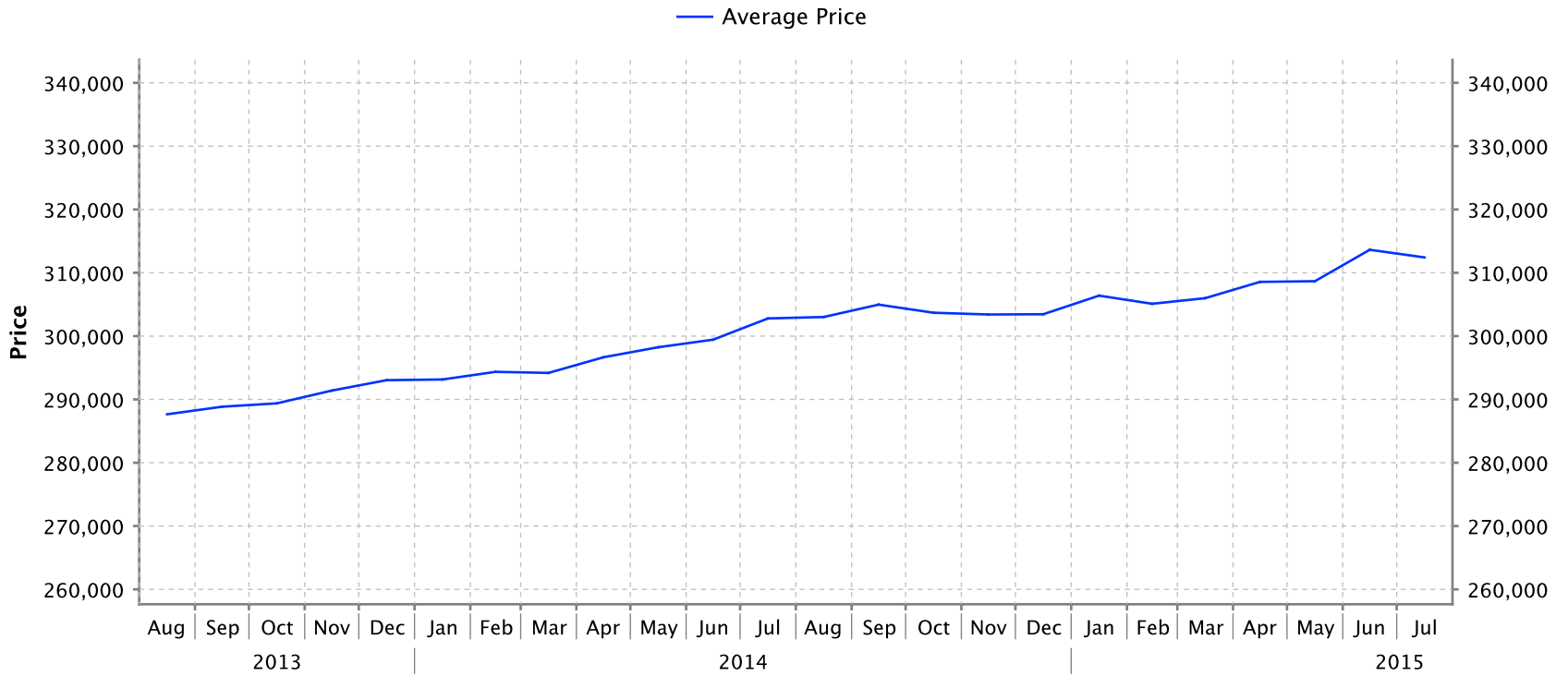


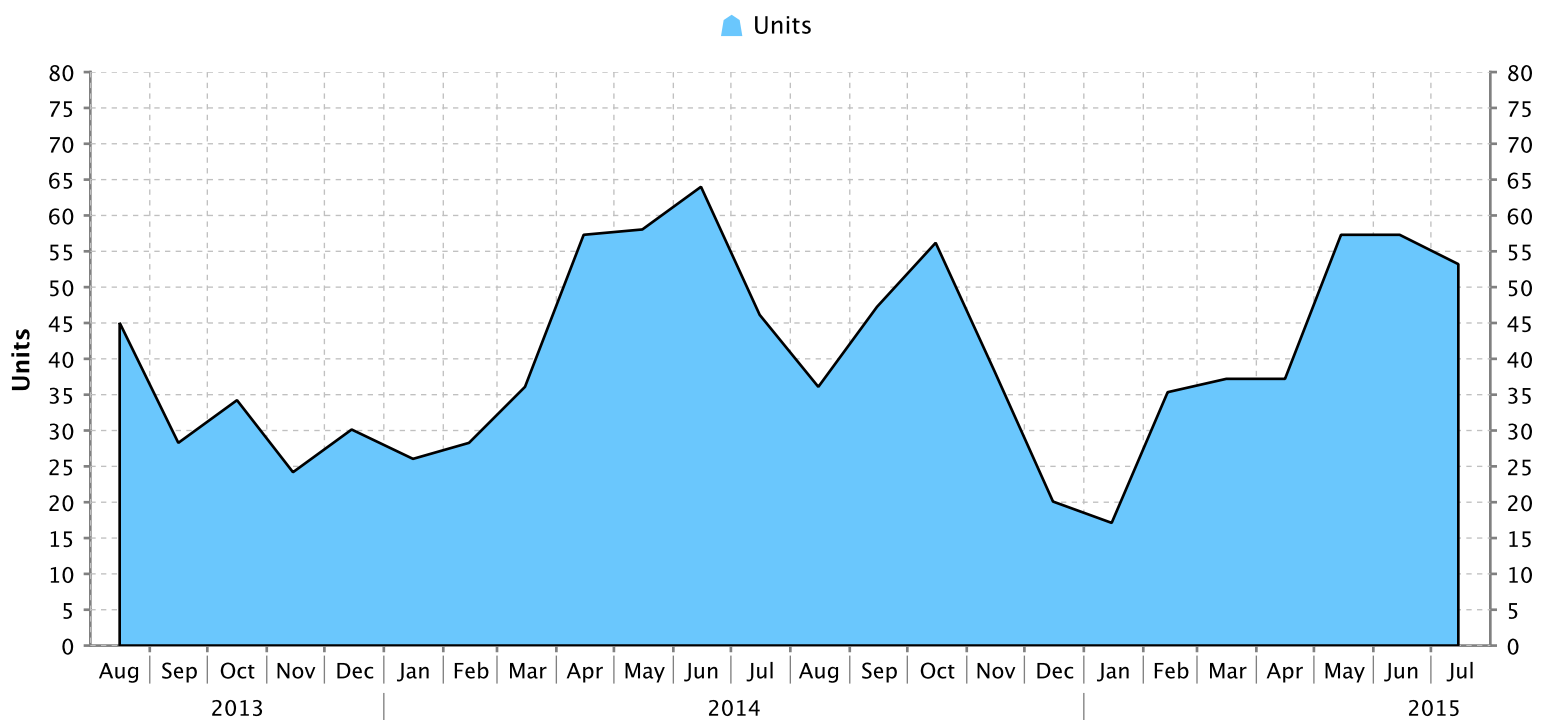
# Campbell River as at July 31, 2015

## Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## Single Family Units Reported Sold



## Comparative Activity by Property Type

|                           | Current Month |              |          | 12 Months to Date |               |          |
|---------------------------|---------------|--------------|----------|-------------------|---------------|----------|
|                           | This Year     | Last Year    | % Change | This Year         | Last Year     | % Change |
| <b>Lots</b>               |               |              |          |                   |               |          |
| Units Listed              | 2             | 1            | 100%     | 114               | 86            | 33%      |
| Units Reported Sold       | 3             | 6            | -50%     | 50                | 50            | 0%       |
| Sell/List Ratio           | 150%          | 600%         |          | 44%               | 58%           |          |
| Reported Sales Dollars    | \$398,700     | \$832,600    | -52%     | \$6,586,800       | \$5,694,750   | 16%      |
| Average Sell Price / Unit | \$132,900     | \$138,767    | -4%      | \$131,736         | \$113,895     | 16%      |
| Median Sell Price         | \$121,900     |              |          | \$129,800         |               |          |
| Sell Price / List Price   | 95%           | 100%         |          | 92%               | 98%           |          |
| Days to Sell              | 316           | 166          | 90%      | 173               | 173           | 0%       |
| Active Listings           | 119           | 86           |          |                   |               |          |
| <b>Single Family</b>      |               |              |          |                   |               |          |
| Units Listed              | 87            | 86           | 1%       | 795               | 871           | -9%      |
| Units Reported Sold       | 53            | 46           | 15%      | 490               | 476           | 3%       |
| Sell/List Ratio           | 61%           | 53%          |          | 62%               | 55%           |          |
| Reported Sales Dollars    | \$16,821,172  | \$15,215,843 | 11%      | \$153,089,344     | \$144,127,189 | 6%       |
| Average Sell Price / Unit | \$317,381     | \$330,779    | -4%      | \$312,427         | \$302,788     | 3%       |
| Median Sell Price         | \$286,200     |              |          | \$300,000         |               |          |
| Sell Price / List Price   | 95%           | 96%          |          | 96%               | 96%           |          |
| Days to Sell              | 75            | 71           | 6%       | 76                | 68            | 12%      |
| Active Listings           | 283           | 318          |          |                   |               |          |
| <b>Condos (Apt)</b>       |               |              |          |                   |               |          |
| Units Listed              | 14            | 17           | -18%     | 159               | 137           | 16%      |
| Units Reported Sold       | 8             | 3            | 167%     | 66                | 47            | 40%      |
| Sell/List Ratio           | 57%           | 18%          |          | 42%               | 34%           |          |
| Reported Sales Dollars    | \$1,222,750   | \$634,900    | 93%      | \$11,880,633      | \$9,099,175   | 31%      |
| Average Sell Price / Unit | \$152,844     | \$211,633    | -28%     | \$180,010         | \$193,599     | -7%      |
| Median Sell Price         | \$127,500     |              |          | \$174,500         |               |          |
| Sell Price / List Price   | 90%           | 93%          |          | 91%               | 92%           |          |
| Days to Sell              | 147           | 198          | -26%     | 143               | 161           | -11%     |
| Active Listings           | 77            | 90           |          |                   |               |          |
| <b>Condos (Patio)</b>     |               |              |          |                   |               |          |
| Units Listed              | 3             | 6            | -50%     | 48                | 62            | -23%     |
| Units Reported Sold       | 7             | 3            | 133%     | 35                | 35            | 0%       |
| Sell/List Ratio           | 233%          | 50%          |          | 73%               | 56%           |          |
| Reported Sales Dollars    | \$1,586,845   | \$635,000    | 150%     | \$8,130,045       | \$8,068,387   | 1%       |
| Average Sell Price / Unit | \$226,692     | \$211,667    | 7%       | \$232,287         | \$230,525     | 1%       |
| Median Sell Price         | \$244,000     |              |          | \$244,000         |               |          |
| Sell Price / List Price   | 96%           | 92%          |          | 97%               | 96%           |          |
| Days to Sell              | 160           | 99           | 63%      | 147               | 159           | -7%      |
| Active Listings           | 18            | 31           |          |                   |               |          |
| <b>Condos (Twnhse)</b>    |               |              |          |                   |               |          |
| Units Listed              | 4             | 6            | -33%     | 55                | 40            | 38%      |
| Units Reported Sold       | 2             | 0            |          | 20                | 15            | 33%      |
| Sell/List Ratio           | 50%           | 0%           |          | 36%               | 38%           |          |
| Reported Sales Dollars    | \$438,250     | \$0          |          | \$2,963,895       | \$2,184,000   | 36%      |
| Average Sell Price / Unit | \$219,125     |              |          | \$148,195         | \$145,600     | 2%       |
| Median Sell Price         | \$227,000     |              |          | \$148,500         |               |          |
| Sell Price / List Price   | 96%           |              |          | 93%               | 96%           |          |
| Days to Sell              | 86            |              |          | 123               | 48            | 157%     |
| Active Listings           | 23            | 20           |          |                   |               |          |

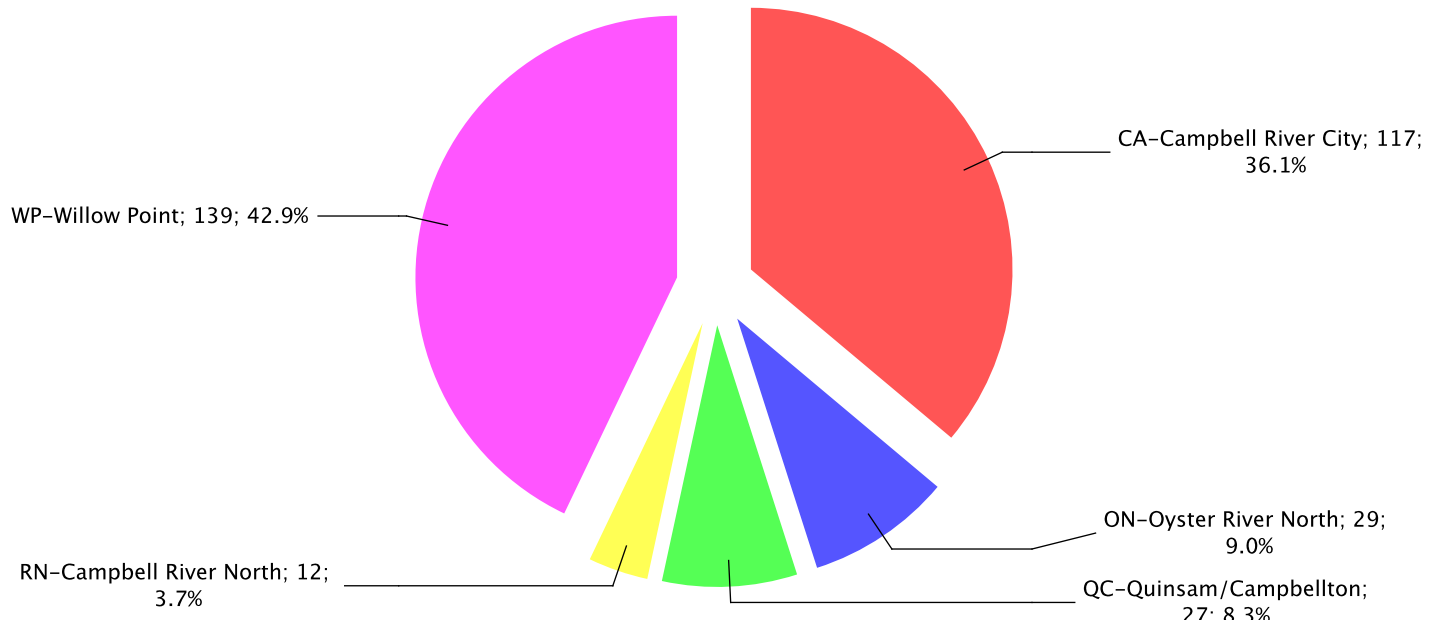
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2015

|                         | 0-150,000 | 150,001-200,000 | 200,001-250,000 | 250,001-300,000 | 300,001-350,000 | 350,001-400,000 | 400,001-450,000 | 450,001-500,000 | 500,001-600,000 | 600,001-700,000 | 700,001-800,000 | 800,001-900,000 | 900,001-1 Mil | OVER 1 Mil | Total      |
|-------------------------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|------------|------------|
| CA-Campbell River City  | 1         | 4               | 27              | 35              | 16              | 13              | 10              | 3               | 3               | 2               | 1               | 2               | 0             | 0          | 117        |
| ON-Oyster River North   | 0         | 5               | 1               | 4               | 6               | 1               | 2               | 4               | 1               | 2               | 1               | 1               | 1             | 0          | 29         |
| QC-Quinsam/Campbellton  | 4         | 4               | 3               | 3               | 5               | 4               | 1               | 1               | 2               | 0               | 0               | 0               | 0             | 0          | 27         |
| RN-Campbell River North | 1         | 1               | 0               | 1               | 4               | 2               | 1               | 0               | 1               | 0               | 0               | 1               | 0             | 0          | 12         |
| WP-Willow Point         | 0         | 3               | 16              | 44              | 34              | 16              | 11              | 7               | 6               | 0               | 2               | 0               | 0             | 0          | 139        |
| <b>Zone 1 TOTALS</b>    | <b>6</b>  | <b>17</b>       | <b>47</b>       | <b>87</b>       | <b>65</b>       | <b>36</b>       | <b>25</b>       | <b>15</b>       | <b>13</b>       | <b>4</b>        | <b>4</b>        | <b>4</b>        | <b>1</b>      | <b>0</b>   | <b>324</b> |

## Campbell River - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2015 = 324